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THE AMERICAN  
BOOK TRADE JOURNAL

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NEW YORK, January 3, 1885.

WHOLE NO. 675.

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The aim of these volumes is to describe and illustrate the personal characteristics of twenty-seven authors, who have been chosen as fairly representative of their period. Careful search has been made for everything which might throw light upon these authors; upon their appearance, habits, manners; upon their talk, their work and their play, their strength and weakness—physical, mental, moral. The contents of these volumes have been drawn from over 200 different sources.—*From the Preface.*

CHARLES SCRIBNER'S SONS, New York.

## The Publishers' Weekly.

JANUARY 3, 1885.

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## REFERENCES.

Christmas Number, Nov. 29.  
 Educational Number, July 19.  
 Fall Announcement Number, Sept. 27.  
 Index to October Books (*detached*), Nov. 1—November Books (*detached*), Dec. 6—December Books (*detached*) Dec. 27.  
 List of New English Books, Dec. 6, Dec. 20.  
 Literary Property (Bibliography), Dec. 6, Dec. 20.  
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## NOTES IN SEASON.

HARPER & BROTHERS will publish early in the month, it is hoped, the long-promised biography of George Eliot, by her husband, Mr. J. W. Cross. The connection of Messrs. Osgood's name with this book, in our last issue, arose from a mistake within this office.

A. D. F. RANDOLPH & CO. will publish shortly Dr. Edersheim's Warburtonian lectures, under the title of "The Witness of Israel to the Messiah."

E. & F. N. SPOON will publish at once "The Fireman's Guide," a handbook on the care of boilers, by T. J. Stockholm, translated from the third edition and revised by Karl P. Dahlstrom.

E. P. DUTTON & CO. will publish immediately "Sermons for the Church Year," by the Rev. W. Benham, in two volumes; "The Preacher's Promptuary of Anecdote," by the Rev. W. Frank Shaw; and Benham's "History of the Episcopal Church in America."

ROBERTS BROS. will publish about the middle of January, in the *Famous Women Series*, "Harriet Martineau," by Mrs. F. Fenwick Miller, which will contain an exceedingly interesting record of the last twenty-one years of her life; "Tarantella," a bright and entertaining romance, by Mathilde Blind, the talented author-

ess of the life of "George Eliot," in the *Famous Women Series*; "Flatland—a Romance of Many Dimensions," with illustrations by the author; "Daddy Darwin's Dovecot," by Juliana H. Ewing, author of "Jackanapes," an excellent story, which surpasses that work in its interest and tender feeling, and is handsomely illustrated by Randolph Caldecott.

CHARLES SCRIBNER'S SONS announce for this month "The Elements of Moral Science—Theoretical and Practical," by Dr. Noah Porter, which is said to be in every respect abreast of the time, and leaving no controverted point undefended; also "Egypt and Babylon from Sacred and Profane Sources," by Rev. Geo. M. Rawlinson, which takes up consecutively every reference to Egypt and Babylon in the Old Testament, illustrating and filling out the Scripture accounts from profane sources. They also announce a new series of anecdote biographies under the title of "Personal Traits of British Authors." The work will be in four volumes, comprising sketches of twenty-seven modern English authors, describing and illustrating their personal characteristics, habits, daily life, and surroundings. The work is edited by Edward T. Mason.

CASSELL & CO. will publish on the 15th, "Anatomy for Artists," by Prof. Matthias Duval of the École des Beaux Arts, a new volume in *Cassell's Fine Art Library*; "Energy and Motion," a text-book of elementary mechanics, by Wm. Paice; and a volume of reminiscences of Indian life, by James Kennedy, late missionary of the London Missionary Society. Mr. Kennedy goes more into the details of Indian life than most persons who have written about it, and that is the strong point of his book. He takes his readers with him to his Indian home, where they see him at work and hear him conversing with the natives. He does not confine himself to missions, but gives some account of the character of the people, changes that have taken place, modes of travelling, and the British Government. They have in active preparation "The Sea Fathers: a Series of Lives of Great Navigators of Former Times," by Clement R. Markham, Secretary of the Royal Geographical Society, which gives pleasant anticipations of an uncommonly entertaining volume.

D. APPLETON & CO. will publish immediately Arthur McArthur's work on "Education in Relation to Manual Industry," which is designed to adapt to the usual methods of instruction a system of rudimentary science and manual art, the author insisting that education should give children a partial knowledge of those general principles which relate to the trades and arts that must become the business of their older years; Mrs. H. M. Plunkett's "Women, Plumbers, and Doctors, or, Household Sanitation," which aims to show, in clear text and by ample illustration, that the services required of doctors are generally owing to a neglect on the part of women and plumbers to do their "whole sanitary duty"; Dr. Alfred H. Carter's "Elements of Practical Medicine," (reprinted from the third English edition.) which has proved eminently useful as an introduction to the more exhaustive study embodied in the larger text-books; "Deldee; or, The Iron Hand," referred to in our last issue; and the eighth and ninth parts of "Allan Dare and Robert le Diable," which complete Admiral Porter's remarkable novel.

## WEEKLY RECORD OF NEW PUBLICATIONS.\*

The abbreviations are usually self-explanatory. A colon after initial designates the most usual given name as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obi, nar., designate square, oolong, narrow books of these heights.

## \*American (The) and English railroad cases.

Ed. by Lawrence Lewis, jr. A collection of all the railroad cases in the courts of last resort in America and England. V. 16: [1884]. Northport, N. Y., E. Thompson, [1884]. 5+719 p. O. shp., \$4.50.

## \*Brewer, A. T., and Laubscher, G. A. Ohio corporations other than municipal, as authorized by the old and new constitutions, and regulated by statute; with notes of decisions and forms for organizing and managing all kinds of companies and associations. Cin., R. Clarke &amp; Co., 1884. 7+392 p. O. shp. net, \$2.50.

## Farrar, F: W., D.D. The messages of the books; being discourses and notes on the books of the New Testament. N. Y., E. P. Dutton &amp; Co., 1885 [1884]. 17+532 p. O. cl., \$3.50.

Thirty discourses, in which are considered the main object and special peculiarities of each of the twenty-seven books of the New Testament.

## Hale, E: Everett. Christmas in Narragansett. N. Y., Funk &amp; Wagnalls, 1884. 293 p. D. (Standard lib., no. 25.) cl., \$1; pap., 25 c. Over a dozen interesting stories are woven together in this volume on the same general plan as in "Our Christmas in a palace."

## Hamilton, J: A. Architects' and stairbuilders' tables of treads and risers. N. Y., W. T. Comstock, 1885 [1884]. No paging, obl. Fe. cl., 50 c.

## Hunt, Mrs. Mary H., ed. A temperance physiology for intermediate classes and common schools; prepared under the direction of the department of scientific instruction of the Women's National Christian Temperance Union, Mrs. Mary H. Hunt, Superintendent; with a preface and indorsement of scientific accuracy by A. B. Palmer, M.D. N. Y., A. S. Barnes &amp; Co., [1884]. 207 p. il. D. cl., 60 c.

Adapted to pupils from ten to fourteen years of age, and prepared in accordance with a law recently passed, that pupils in public schools shall be instructed in physiology and hygiene, with special reference to the effects of alcoholic drinks, stimulants, and narcotics upon the human system.

## \*Insurance (The) law journal. V. 13: [Jan.-Dec., 1884]. N. Y., C. C. Hine, 1884. 961 p. O. pap. subs., \$5.

## Kingsley, Rev. C: The water babies: a fairy tale for a land baby; edited and abridged by J. H. Stickney. Bost., Ginn, Heath &amp; Co., 1884. 6+192 p. D. (Classics for children.) bds., 40 c.

The editor has only eliminated the occasional satirical and metaphysical flights of the story which he considered somewhat above a child's comprehension. The story in itself remains perfect, and specially well adapted to a child's reading, in the school-room or at home.

## Kittredge, J. E., D.D. Year-book of sermons and golden texts and Bible readings for 1885. N. Y., Ward &amp; Drummond, 1884. No paging, obl. Fe. cl., 15 c.

## Lambert, Rev. L. A. Notes on Ingersoll;

preface by Rev. Patrick Cronin. 7th ed. Buffalo, N. Y., Catholic Pub. Co., 1884. 2-203 p. D. cl., 50 c.; pap., 25 c.

## Marshall, Emma. In the east country with Sir Thomas Browne, Kt., physician and philosopher of the city of Norwich. N. Y., E. P. Dutton &amp; Co., [1884]. 12+398 p. il. D. (Home reading for girls.) cl., \$1.25.

The central figure in this story of the reign of Charles the Second, is that of the author of the "Religio medici," who practised as a physician in the city of Norwich for many years. A pretty love-story is woven in with the incidents of his life, and a good picture given of the domestic life of the time.

## Marshall, Emma. Mrs. Willoughby's octave: a tale. N. Y., E. P. Dutton &amp; Co., 1884. 4+343 p. il. D. (Home reading for girls.) cl., \$1.25.

Of eight children, who, because of their number and the harmony existing between them, gained the musical appellation of "the octave."

## Meylert, Asa P., M.D. Notes on the opium habit. 3d ed., rev. and enl. N. Y., G. P. Putnam's Sons, 1885. 5+47 p. S. pap., 40 c.

## \*New York City. Superior Court. Reports of cases. By S: Jones and Ja. C. Spencer, rep. of the court. N. Y. Superior Court rep., v. 50; Jones's and Spencer's rep., v. 18, [1884]. Alb., W. C. Little &amp; Co., 1884. 23+577 p. O. shp., \$5.50.

## \*New York. Court of Appeals. Reports of cases, April 29 to Oct. 7, 1884. By H. E. Sickels, state rep. V. 96. Alb., Weed, Parsons &amp; Co., 1884. 24+764 p. O. shp., \$2.50.

## \*New York (The) weekly digest of cases decided in the N. Y. Court of Appeals and general terms of the N. Y. Supreme, Common Pleas, and Superior Courts. V. 19. N. Y., The N. Y. Weekly Digest Co., 1884. 11+640 p. O. shp., \$5.

## Oliphant, Mrs. M. O. W. Madam: a novel. N. Y., Harper, 1884. 115 p. Q. (Harper's Franklin sq. lib., no. 435.) pap., 25 c. See notice in "Weekly Record," P. W., Dec. 27, '84 [674].

## Parton, Ja. Smoking and drinking. [New issue.] N. Y., Fowler &amp; Wells Co., 1884. 3+151 p. D. cl., 75 c.; pap., 50 c. Published originally by Ticknor &amp; Fields, 1868.

## Pittar, Mrs. Fanny Maria. A Protestant converted to Catholicity by her Bible and prayer-book, and the struggles of a soul in search of truth; with a preface by the Rt. Rev. Stephen Vincent Ryan. Buffalo, N. Y., Catholic Pub. Co., 1884. 2-225 p. D. cl., \$1; pap., 50 c.

A real experience. Mrs. Pittar is an Irish lady, a resident of Dublin.

## Richardson, H. W. The standard dollar. N. Y., Society for Political Education, 1884. 2+40 p. D. (Economic tracts, no. 15) pap., 25 c.

The story of the evolution of the present standard silver dollar.

\* In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received. Books not received are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their record. This list will be reprinted, verbatim, with all the notices of the books received, in the TRADE LIST ANNUAL.

**Seymour, Mary H.** Through the darkness: a companion to "Sunshine and starlight." N. Y., E. P. Dutton & Co., 1884. 96 p. T. cl., 40 c.

Selections, in prose and verse, for the comfort of mourners and invalids, from some of the best religious writers.

**Smart, Hawley** From post to finish: a racing romance. N. Y., Harper, 1884. 82 p. il. Q. (Harper's Franklin sq. lib., no. 436.) pap., 25 c.

Alister Rockingham, of Cranley Chase, ruins himself backing the wrong horse at the Doncaster races. The blow kills him, and his widow and children are cast upon the cold mercy of the world. His son, a bright, spirited young fellow, with no special talent except for riding horses, becomes a professional jockey. His exceptional career, with its many incidents of the race-course, and his love for Dolly Greyson, the daughter of a trainer, are very cleverly depicted.

**Stormonth, Rev. Ja.** Dictionary of the English language, in 23 pts. Pt. 19. N. Y., Harper, 1884. 1009-1064 p. Q. (Harper's Franklin sq. lib., no. 437.) pap., 25 c.

*See* notice under pt. 1, "Weekly Record," PUBLISHERS' WEEKLY, Aug. 30, 1884 [657].

**Thomas, Edith M.** A New Year's masque, and other poems. Bost., Houghton, Mifflin & Co., 1885 [1884]. 5+138 p. D. cl., \$1.50.

These graceful poems and sonnet are sent out in most attractive guise; they are printed on rich linen paper, top gilt, and are in an unique and dainty binding, an original combination of white and pale green cloth, with gold stampings. Most of the poems appeared originally in the *Atlantic Monthly* and other magazines. The *Boston Advertiser* says: "Her poems are terse, vivid, and graceful, full of the fine but large feeling which the scenes and sounds of nature impart."

**Viator, Wilhelm.** German pronunciation; practice and theory. Heilbronn, Germany, Henninger Bro., [N. Y., B. Westermann & Co.], 1885. 5+123 p. D. cl., 80 c.; pap., 55 c.

*Contents:* A few pages on the best German; German sounds, and how they are represented in spelling; the letters of the alphabet, and their phonetic values; German accent; specimens.

\***Vermont. Supreme Court.** Reports of cases. By Edwin F. Palmer. V. 56, new series. V. 4: [Oct. term, 1883-Aug. term, 1884]. Rutland, The Tuttle Co., 1884. 16+806 p. O. shp., \$3.75.

**World (The)** at home: a new series of geographical readers adapted to the latest code: The world. N. Y., T: Nelson & Sons, 1884. 7-272 p. il. and maps, S. (Royal school ser.) cl., \$1.75.

**Wright, F. A.** Architectural perspective for beginners; containing eleven plates of practical examples considered with reference to a student in an architect's office. N. Y., W. T. Comstock, 1885 [1884]. F. cl., \$3.

Many will remember that a series of articles, under this heading, was published about a year ago in "Building." These articles have been rewritten and new plates added, and the whole brought out in book-form, and will be found to meet the wants of that large class of students who take up the study without the assistance of a teacher, and who, therefore, need to have it set before them in the simplest and most practical way. The plan is to take practical examples and work them out, with full explanations of each step. Each new plate brings in some new principle or emphasizes some new point.

### ORDER LIST.

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Hunt, Temperance physiology..... 60

#### CATHOLIC PUB. CO., Buffalo, N. Y.

Lambert, Notes on Ingersoll ..... 50 c.; Pittar, A Protestant converted to Catholicity..... \$1; 50

#### ROB. CLARKE & CO., Cin.

Brewer and Laubscher, Ohio corporations, net 2.50

#### W. T. COMSTOCK, N. Y.

Hamilton, Tables of treads and risers.... 50  
Wright, Architectural perspective for beginners ..... 3.00

#### E. P. DUTTON & CO., N. Y.

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— Mrs. Willoughby's octave ..... 1.25  
Seymour, Through the darkness..... 40

#### FOWLER & WELLS CO., N. Y.

Parton, Smoking and drinking, new issue..... 75 c.; pap., 50

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Smart, From post to finish (H. F. S. L., 436).... 25  
Stormonth, Dictionary, pt. 19 (H. F. S. L., 437).... 25

#### C. C. HINE, N. Y.

Insurance law journal, v. 13, subs..... \$5.00

#### HOUGHTON, MIFFLIN & CO., Boston.

Thomas, A New Year's masque..... 1.50

#### W. C. LITTLE & CO., Alb.

N. Y. City, Superior Ct. reports, v. 50... 5.50

#### THOMAS NELSON & SONS, N. Y.

World at home..... 1.75

#### N. Y. WEEKLY DIGEST CO., N. Y.

N. Y. Weekly digest of cases decided in N. Y. Ct. of Appeals, v. 19..... 5.00

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Richardson, Standard dollar..... 25

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#### THE TUTTLE CO., Rutland, Vt.

Vt., Supreme Ct. reports, v. 56 (Palmer). 3.75

#### WARD & DRUMMOND, N. Y.

Kittredge, Year-book for 1885..... 15

#### WEED, PARSONS & CO., Alb.

N. Y., Ct. of Appeals reports, v. 96 (Sickels)..... 2.50

#### B. WESTERMANN & CO., N. Y.

Viator, German pronunciation..... 80 c.; 55

# The Publishers' Weekly.

FOUNDED BY F. LEVPOLD.

JANUARY 3, 1885.

PUBLISHERS are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry.

*"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."*—LORD BACON.

## WHAT 1885 MIGHT BRING.

IF the year 1885 should see consummated two or three simple business reforms, the book trade would have reason to look forward to the immediate future with better-grounded hopefulness than for many years past. Not to go into those business questions which are mixed up with politics and invite political differences, we would suggest that 1885 might bring, usefully, these three good things:

1. A national bankruptcy law. This is a *desideratum* in the interests of justice, therefore of commercial certainty, therefore of business success. Such a bill is not against honest debtors, and should make it easier and not harder to do business. For under imperfect laws, honest men must pay the debts of the dishonest, and this is the worst possible basis for sound, safe, prosperous trade.

2. An international copyright law. This is alike in the interest of American authors and of American publishers. The first are put in competition not with "pauper labor," but with unpaid labor, (except so far as voluntary payments bridge the gap;) the others have no basis of business certainty on which to build. The extreme men on either side can each prevent legislation; we have reason to believe that a middle-course bill can be passed.

3. Trade reform. To our minds, this means chiefly one thing: the lowering of trade discounts and of the nominal prices of books, so that there shall be a real price, permitting only a limited discount to the trade and none outside of it. This is, of course, in direct opposition to the tendency of trade to promote bigger and bigger discounts, so as to make more and more allowance to the public. That benefits nobody. If six leading publishers should be willing to take this stand and hold it firmly—and against the temporary protest of both retailers and jobbers, which is sure to come—we believe the book trade would be put upon a basis on which a new prosperity could be built up.

But these three steps are perhaps too far toward the millennium?

WE print elsewhere John Wanamaker's statement to the public as to his book business, printed as an advertisement in the *Philadelphia Press* last week. If this business has actually carried out all the excellent principles here laid down, it is scarcely possible for the most extreme "trade-opposition" to rule it out as a book-store, and one of importance. Indeed, some others might take some useful hints from Mr. Wanamaker's *pronunciamento*. Granting that all here said is based on facts, and that the book business has not been run as a mere tender to other departments of the store, there is a suggestion here that even in dull times and against the stream a live book-store can do a successful business.

WE are very glad to print in this issue an admirable paper by Prof. Charles F. Richardson, of Dartmouth, on the importance of the local book-store as a means, not only of the distribution of books, but of education in general. Prof. Richardson, as the author of the papers on "The Choice of Books" and of the "Primer of American Literature," is known to most American readers, and we trust the trade will be peculiarly interested and heed the suggestions in his excellent paper.

WE learn from a correspondent that the book exhibit at the New Orleans Exhibition, like all the rest, is progressing slowly. Outside of the educational display the only publishing houses in line are the Harpers and Lippincotts, and even their exhibits are not yet quite in place.

## AN INTELLECTUAL THERMOMETER.

BY CHARLES F. RICHARDSON.

ARE book-stores less numerous and influential than they used to be, in proportion to the size of the population? Even to raise this question is not flattering to the common idea that public intelligence is constantly increasing; but, unfortunately, it cannot be met with a prompt and emphatic negative.

In too many thriving towns, where there is a showy drug store, a large furniture establishment, and several elaborate clothing-houses, and fancy-goods stores, there is either no book-store at all, or a small concern chiefly devoted to the sale of periodicals and stationery. A stock of candy would seem to be a better investment than a stock of good books; for people who can afford to buy plenty of caramels or ice cream do not feel able to indulge in the luxury of a book a year. In my native town, sixty years ago, when the place was smaller than it is now, there were three large book-stores, while to-day there is but one, whose proprietor does not find a large call for the comparatively few volumes on his shelves. The town, it is true, is a less important distributing centre than formerly; and book-readers

are afforded the use of its library of five thousand volumes, the population being three thousand. But a public library, other things being equal, ought to promote book-buying, rather than to make it appear unnecessary ; so it would seem that the decline in the number and size of book-stores in that town is a symptom of the dangerous disease existing so widely elsewhere. This raises the question : Is the comparative smallness and fewness of book-stores the fault of the proprietors or of the public ? I believe it to be the fault of both.

A book-store ought, in a sense, to be a public library. It ought to be a sort of intellectual headquarters and starting-point. It should bestow its benefits upon the community in which it stands, and that community should regard it as something worthy of pride as well as of support. Its proprietor is, of course, a business man, who wants to make money. But the higher his idea of his function, the more money he ought to be able to make. More intelligence is needed in the reading of books than in cobbling shoes, or weighing sugar. Everybody must be clothed and fed, but the bookseller must find or create his market. He should be the right-hand man of the minister, the editor, the school-teacher, the lawyer, the physician. He should take counsel of the educated and well-to-do classes in the community ; should put on his shelves the books they want, and should welcome them to his place of business. He is himself a teacher and preacher, whose moral and intellectual influence makes his business an ethical as well as a commercial one. He has a "high calling" and ought to take a becoming pride in it. If he sells paper-hangings, stationery, bronzes, and knick-knacks, he should remember that these, however remunerative, are but side shows. The variety store can beat him in cheap lines of goods, but he can beat the variety store in an intelligent catering to the mental wants of the community. If he covers his windows with flash, illustrated journals or staring lithographs, he shows that he has no confidence in the intellectual part of the town, and no power to make himself attractive to it. Is it all a mere matter of profit ? By no means ; but, if it were, the bookseller would not sell any *less* amount of paper-hangings, or knick-knacks, by selling a hundred good books where he now sells ten. And in these side-show lines more money as well as more reputation is to be got by working for the best and wisest and well-to-do classes, than for the Saturday-night purchasers of the story-papers. And in our communities—fortunately for the nation—it often happens that among the poorer in purse are the richer in brains, who themselves would like to patronize, and save money for a *good* book-store.

Ways and means of building up a book-store differ, but the constant endeavor should be to cultivate taste and raise the stock and the public to higher and higher levels. Buyers should be made welcome ; should be allowed to see and handle the books ; should receive courteous attention, but not be vexed with officious suggestions, nor be watched like thieves in embryo. A visitor to a store comes because he wants to come ; and this is especially true in the case of visitors to book-stores. The most probable buyers are the very ones that want to be let alone ; but there are others who would be offended at the same treatment. Tact and a loose line are needed to land this sort of fish ; and many a bookseller fails because he forgets that one kind of tact is needed in selling a coat or a ribbon, and another in selling the parchment Shakespeare or the new edition of Tennyson.

But the public, I fear, is more at fault than the bookseller. It has its own duty in the matter and should not neglect it. Every man and woman of intelligence ought to be a frequent visitor at the nearest good book-store. He or she ought to keep track of the fresh arrivals of books, and of the advertisements and reviews in the newspapers and magazines. We buy food and clothing when we must, we buy books when we are tempted to do so ; and we ought to put ourselves in the way of being tempted. The bookseller is trying to sell wares which not all want ; if you feel that you belong to the more intellectual part of the public, you have a duty to him, and should see to it that his wares do not go unbought—or at least unnoticed. A reader ought to buy according to his ability ; a book a week, or month, or year, or once in ten years. Do not wait for the subscription agent to come along with a flaring monstrosity at double price ; go to the headquarters and do your own selecting, if you know enough to do so, or think you do. Encourage the good and discourage the bad ; there are plenty, perhaps, to buy the cheap or mean pamphlet, but you are the one who ought to buy the standard book. Talk about the new books you see. Familiarize yourself with the books you don't buy ; the bookseller wants you to know what he has. By so doing you buy the gist of a dozen books at the price of one, and thus keep up with the times at small cost. If you buy something, the seller is glad to have you examine many things ; and the ultimate advantage is mutual. He wants to know what you think of his stock, and he is entitled, as a fellow-worker in a good cause, to the benefit of your friendly help. And conversation with others, on the subject of new books, is always profitable "all round."

Then, again, whatever may be the truth of the idea of "protection to home industries," the

local book-store certainly ought to receive a certain amount of voluntary protection at your hands. If your town has no book-store, by all means buy where you can, unless you can induce somebody to start one near you. But if you live in a country town with a fair book-store, don't save all your money to spend in Springfield, or Providence, or Albany or Cleveland. If you live in a tolerably large city, don't think you must wait to do all your book-buying until you go to New York or Chicago. No kind of store will sooner die without deliberate cultivation than a book-store, and it is worth protecting, even at the cost of a little inconvenience, for the sake of the good it will do to you and others. It is, in fact, a local thermometer, which tells whether the intellectual soil and temperature are warm and fertile, or cold and non-productive.

Are you proud of your local book-store, or ashamed of it? If the former, you deserve credit for some of its glory and good work, if you have done your duty. If you are ashamed of it—dare I say that you ought to be just a little ashamed of yourself?

#### MR. WANAMAKER'S BOOK BUSINESS.

*From the Advertising Column of the Philadelphia Press, Dec. 27.*

THE rise and progress of our trade in books would make a most interesting history, and one from which much useful instruction might be drawn. Let us see if we can pick out an episode here and there, connect the beginning with the present, "and show how fields were won."

In September, 1877, \$10 worth of children's books were for the first time put on an end of the stationery counter. In November of that year we bought \$1000 worth more, and gave them a separate counter. Next year, 1878, we did the same thing on a larger scale. In January, 1879, we added a few books for adults, such as we thought we might possibly sell.

We shared the common opinion that nobody would ever come here for books; and that we could sell only such as unbookish people would buy without persuasion—books of a "popular" character. And "popular" applied to books is a very modest word indeed.

We remember well the first time we overstepped the very low mark we had set for ourselves, when we bought a single copy of Taine's "History of English Literature." We doubted whether it would ever get sold; but we were finding our limit on the upper side. Shortly after was published the "American Catalogue" of all books obtainable July, 1876. We got a copy, and began to be ambitious to sell books as thoroughly and intelligently as other sorts of merchandise. The largest one-day's sales that year, 1879, were a trifle over \$1000.

From that time to this there has been continuous growth. The largest one-day's sales of the next year, 1880, were a trifle over \$2000, of which a considerable sum must have been not for books, but for Christmas cards. In the fall of that year, 1880, we published a general catalogue of books. Next year, 1881, we published a special classified catalogue of new holiday books; the largest one-day's sales were a trifle

over \$3000, of which more than \$1000 was for Christmas cards; and books attained the dignity of a department of the store. Next year, 1882, we began our monthly magazine, *Book News*, in September; and our largest one-day's sales were over \$5000 for books and \$2000 for cards. Last year, 1883, our largest one-day's sales were about \$8000. The largest this year, 1884, last Tuesday's, amounted to \$10,000, nearly one tenth of the sales of the store.

You have seen this week the spectacle of books, the quietest of merchandise, passing their bounds on every side, and crowding the store with people from early morning till ten o'clock at night. It was the culmination of a year of steady work. That work was the gathering every day of the books of the day, so that, not only that day's demands were met, but the news was spread, more widely than ever before, that books are treated here with as much discrimination as in the sleepiest of bookstores—everybody knows how the public are treated here.

About two years ago we began importing French literature; are keeping now a fair selection of the most distinguished writings of the most distinguished writers in French; and have a catalogue in preparation.

We felt our way slowly at first, and blindly, as to the scope we should be able to take, until we have come to have a proper bookstore. Thus, almost without knowing it, we have found the way to the keeping of books with other merchandise, not only without any drawback from such association, but with distinguished advantage from it.

For the full understanding of the last paragraph, let us explain that, while books are sold in twenty or thirty general stores in large cities, there is not another such bookstore as ours among them all. Only "popular" books are sold in the other general stores. Booksellers have loudly complained that general stores have taken to selling only those books which involve none of the risks and bring most of the profits of bookselling. They say with truth that the general stores rob the book trade of its means of existence, without rendering the book-getting service which the public requires.

What these general stores are doing is to keep only those books that can be sold to advantage with the least intelligence; and to avoid all the bookseller's risks, studies, labors, and expenses. Our policy is different. We take upon ourselves the full bookseller's duty, shirking nothing.

You who are not booksellers will understand what we mean, when we say that there are in the market many more books than any one bookseller can actually keep on his shelves; that there are vastly more than he can profitably keep; and that his proper function is to know these books, to be in communication with the makers or holders of them, and to get them quickly and to the best advantage when they are wanted.

We have gone further. We have done what no other bookseller has done, so far as we know. We have applied to bookselling the principle that has given us the lead in other merchandise, the one-price system. And the mad trade-opposition we have encountered is the struggle for life of the principle of haggling.

The public is with us. It prefers fair dealing to haggling. It will have books, and it chooses to buy them where buying is easy, comfortable, agreeable, safe. JOHN WANAMAKER.

## INDEX TO THE DECEMBER RECORD OF BOOKS.

## CLASS SYNOPSIS OF THE MORE PROMINENT BOOKS.

Turn in Reference List to the words italicized in the Synopsis.

**Biography, Memoirs, Correspondence.** — *Alice (Princess)*, Memoir. — *Berlioz*, Autobiography. — *Bremer*, Life, letters, etc. — *Church*, Spenser. — *Croker*, Papers. — *Drury*, Rev. Philip Otterbein. — *Froude*, Carlyle. — *Hawthorne*, (Nathaniel) and his wife. — *Holmes*, Emerson. — *Hundred greatest men*. — *Ingram*, Stephan Girard. — *Miall*, Life. — *Morse*, John Adams. — *Nutter*, Hymn studies. — *Pennell*, Mary Wollstonecraft. — *Reid*, Rev. Sydney Smith. — *Sims*, Story of my life. — *Smiles*, Men of invention. — *Tyler*, Life and times of the Tylers. — *Waters*, How to get on in the world. — *Wolf*, Sir Moses Montefiore. — *Yates*, Fifty years of London life.

**Birthday-Books, Calendars, Souvenirs, etc.** — *Haverty's* illustrated Irish-Amer. almanac 1885, pap., 25 c. — *Leffingwell*, Living church annual. — *Stearns*, Temperance almanac. — *Weir*, Every day in the country.

**Description: Geography, Travel, Adventure, etc.** — *Amicis*, Holland. — *Benjamin*, Cruise of the Alice May. — *Bonney*, Cathedral churches. — *Brassey*, In the trades, tropics, etc. — *Craik*, An unsentimental journey through Cornwall. — *Dorr*, Bermuda. — *King*, Springfield. — *Leonownes*, Travel in India. — *Lorne*, Marquis of, Canadian pictures. — *McQuade*, Cruise of the Montauk. — *Melville*, In the Lena Delta. — *Ober*, Mexican resources. — *Post*, Old streets of N. Y. — *Searing*, Land of Rip Van Winkle. — *Siam* and Laos.

**Domestic and Social.** — *Dick's* society letter-writer. — *Dunbar*, Complete etiquette. — *Long*, Ornamental gardening. — *Moore*, Three thousand things. — *Power*, Anna Maria's housekeeping. — *Sargent*, In case of accidents. — *Sheehan*, Your plants. — *Wells*, About people. — *Wood*, Modern window gardening. — *Wright*, Practical poultry-keeping.

**Education, Language, etc.** (See also HISTORY; JUVENILE; LITERARY; SCIENCE, ETC.) — *Allardycé*, Stops. — *Ballard*, Blunders. — *Burns*, Geometry. — *Byerly*, Analytic geometry. — *Cicero*, De amicitia. — *Cutter*, Anatomy. — *Early England*. — *Freeman*, Historical professor. — *French*, Chemistry blanks. — *Harlon*, English literature. — *Heilprin*, Historical reference-book. — *Holler*, Zoölogy. — *Hopkins*, Natural history. — *Jeanrenaud*, French dialogues. — *Johnson*, Boys' society. — *Knoftach*, German. — *Labberton*, Historical atlas. — *Mayhew*, Book-keeping. — *Murdoch*, Elocution. — *Persius*, Satires. — *Rousseau*, Émile. — *Sprague*, Addition. — *Steele*, Stars. — *Stormonth*, Dictionary. — *Taylor*, Differential calculus.

**Fiction.** (See also JUVENILE BOOKS.) — *About*, Le roi des montagnes. — *Argles*, Doris; Week in Killarney. — *Baker*, Making of a man. — *Beyond pardon*. — *Bishop*, Choy Susan. — *Black*, Judith Shakespeare. — *Boccaccio*, Decameron. — *Braddon*, An Ishmaelite; The mistletoe bough. — *Carey*, Heliotrope. — *Cervus*, White feathers. — *Clay*, Fatal lilies; Golden dawn; In cupid's net; Ingledew House; Sunshine and roses. — *Conway*, Bound together; Dark days. — *Cooper*, The deer-slayer; Home as found; The path-finder. — *Craik*, Miss Tommy. — *Dana*, Two years before the mast. — *Deming*, Tomkins and other folks. — *Dickens*, Two idle apprentices. — *Dumas*, Monte Cristo. — *Floyd*, Thorns in the flesh. — *Fothergill*, Peril. — *Francillon*, Face to face. — *Gibbon*, By mead and stream. — *Gobineau*, Tiphaine's Abbey. — *Guthrie*, The black poodle. — *Hammond*, Doctor Grattan. — *Harwood*, Within the clasp. — *Hawthorne*, J., Noble blood; Prince Saron's wife. — *Hawthorne*, J. R. H., The pioneer of a family. — *Hay*, Under the will. — *Heimburg*, A penniless girl. — *Hoey*, The lover's creed. — *Hoffman*, Fantastic tales; Weird tales. — *Holmes*, Christmas stories. — *Johnson*, Tangles unravelled. — *Jokai*, A modern Midas. — *Kirby*, The golden dog. — *LaPointe*, The rival doctors. — *Lathrop*, True. — *Lynch*, The diamond coterie. — *McCook*, Tenants of an old farm. — *Married* above her. — *Miller*, Sworn to silence. — *Mitchell*, In war time. — *Olivphant*, Madam. — *Payn*, The talk of the town. — *Pinkerton*, A double life. — *Porter*, Allan Dare. — *Power*, Philistia. — *Roe*, E. P., Nature's serial story. — *Roe*, E. R., The gray and the blue. — *Shirley*, Love perpetuated. — *Smedley*, Harry Coverdale. — *Spielhagen*, Quisiana. — *Sterne*, Tristram Shandy. — Stories by American authors. — *Trowbridge*, Farnell's folly. — *Vance*, Katherine. — *Warden*, The iron hand. — *Widow Wyse*.

**Fine Arts, Including Illustrated Gift-books, Works on Music and the Theatre.** (See also BIOGRAPHY; LITERARY.) — *Blackburn*, English art in 1884. — *Clement*, Artists of the nineteenth century. — *Daly*, Irving in England. — *Dante*, Vision of hell. — How to draw and paint. — *Jerome*, Year's sketch-book. — *Khayyám*, Rubáiyát. — *Middle England*. — *Modern England*. — *Mol-* lett, Etched examples of paintings. — *Shakespeare*, Romeo and Juliet. — *Talbot*, My lady's casket.

**History.** (See also BIOGRAPHY; LITERARY; THEOLOGY.) — *Baird*, Huguenot emigration. — *Bancroft*, History of the United States. — *Brewster*, Empire and prophecy. — *Eichhoff*, In der neuen Heimat. — *Nadaillac*, Prehistoric America. — *Shaler*, Kentucky. — *Villargennes*, Army life under Napoleon Bonaparte.

**Humor and Satire.** — *Bunting ball*. — *Burdette*, Dutch dialect recitations. — *Carey*, Brudder Gardner's stump speeches. — *Enchiridion* of wit.

**Hygienic and Sanitary.** — *Peebles*, How to live a century. — *Wright*, Maxims of public health.

**Juvenile Books.** — *Armstrong*, Children of the Bible. — *Arthur Erskine's* story. — *Baker*, Leslie stories for boys. — *Barker*, Uncle John's adventures. — *Brodie*, Norman and Elsie. — *Chatterbox*. — *Cheerful*, Chatty; What the little ones saw. — *Cowan*, Play. — *Douglas*, Out of the wreck. — *Elmore*, Billy's mother. — *Frith*, On the wings of the wind. — *Gibne*, Beryl and Pearl. — *Gilman*, Tales of the pathfinders. — *Gilmore*, Blakes and the Blooms. — *Gold und Silber-Nüsse*. — *Hale*, Family flight around home. — *Harper's* young people. — *Harrison*, Old-fashioned fairy-book. — *Hays*, Adventures. — *Henty*, Young colonists. — *Holt*, The Lord Mayor; Lord of the Marches. — *Humphrey*, Dean Stanley with the children. — *Inchbald*, A simple story. — *Kavanaugh*, Speeches and dialogues. — *Keddie*, Woman with two words. — *Ker*, The lost city. — *Laboulaye*, Last fairy tales; More old wives' fables. — *Lanier*, Boys' library of legend. — *Little Arthur's* history of France. — *Little Wide-awake*. — *Low*, Cyril Hamilton. — *Marshall*, Heathercliffe; My grandmother's pictures; Silver chimes. — *Martingale*, Mark Rowland. — *May*, Sweet clover stories. — *Memoirs of Bob*. — *Morrison*, Songs and rhymes. — *Nursery numbers*. — *O'Reilly*, Our hero. — *Otis*, Left behind. — *Pichler*, The red mantle. — *Prohl*, Where is heaven. — *Rideing*, Boys coastwise. — *Routledge's* every boy's annual. — *St. Nicholas* magazine. — *Spyri*, Heidi. — Stories from English history. — *Turner*, Stories for young children. — *Vandegrift*, Absent-minded fairy. — *Walton*, Shadows.

**Law.** — *Ackerman*, Early Illinois railroads. — American and English corporation cases; Decisions; Reports. — *Baltimore* and Ohio Telegraph Co. — *Bamberger*, Legal and financial directory of the U. S. — *Barbour*, Parties at law. — *Baylies*, Trial practice. — *Binmore*, American corporation cases. — *Bishop*, New York laws. — *Boone*, Mortgages. — *Dallas*, Corporation meetings. — *Delaware* reports. — *Desty*, Constitution of U. S. — *Digby*, Real property. — *District of Columbia*. — *Fry*, Performance of contracts. — *Green*, Michigan. — *Harlow*, Duties of sheriffs. — *Herrick*, Powers, duties and liabilities. — *Holbrook*, N. Y. laws. — *Indiana*, Judicature. — *Iowa*, Acts and resolutions; McClain's annotated statutes. — *Johnson*, Mechanics' liens in Pa. — *Jones*, North Carolina manual. — *Lancaster*, Sheriff's sale laws. — *Louisiana* revised laws; Sup. Ct. repts. — *Maine*, Sup. Judicial Ct. repts. — *Mann*, Patent laws. — *Manning*, Alabama claims. — *Maryland*, General Assembly acts. — *Massachusetts*, Sup. judicial repts. — *Michigan*, Powers of Sup. Ct. — *Nebraska*, Sup. Ct. Index-digest. — *New Hampshire* probate law. — *New Jersey*, Acts of 108th legislature; Sup. Ct. repts. — *New Mexico*, Acts of the legislature. — *New York*, Sup. Ct. impeachments; Sup. Ct. repts. — *Ohio*, Revised laws. — *Pennsylvania*, Sup. Ct. index; Sup. Ct. repts. — *Peters*, American law of contracts. — *Rapalje*, Contempt of ct. — *Shinn*, Land-laws of mining districts. — *South Carolina*, Sup. Ct. repts. — *Tennessee*, Code of laws; Sup. Ct. repts. — *Texas*, Ct. of Appeals repts. — *Tucker*, Preparation of wills. — *United States* Sup. Ct. repts. — *West coast reporter*. — *West Virginia*, Amended code. — *Williams*, Laws relating to physicians.

**Literary History and Miscellany.** — American catalogue. — *Baldwin*, Book-lover. — *Barkham*, Ye Jackdaw of Rheims. — *Botta*, Universal literature. — *Bruyère*, The "characters." — *Century* magazine. — *Derby*, Fifty years among authors. — *Dickens*, Works. — *Ehlert*, Chopin. — *Farnum* library. — *Gallenga*, My second life. — *Goldsmith*, Poems. — *Hawthorne*, Works. — *James* library. — *Johnson*, Nutshell series. — *Lamb*, Poems. — *Lang*, Customs and myth. — *Lucretius*, De rerum natura. — *Maurice* library. — *Poe*, Tales and poems; Works. — *Pope*, Works. — Prose masterpieces. — *Roth*, Littell's *Living Age*. — *Sabin*, American books. — *Sanborn*, Emerson. — *Shakespeare*, Works. — *Taine*, English literature. — *Whitman*, Edgar Poe.

**Medical Science.**—*Beard*, Surgical uses of electricity.—*Belfield*, Urinary and male sexual organs.—*Bodenhamer*, Hemorrhoidal diseases.—*Brown*, Medical diagnosis.—*Burnett*, The ear.—*Cazeaux*, Obstetrics.—*Clouston*, Clinical lectures.—*Cripps*, Rectum and anus.—*Davis*, Medicine.—*Dawbarn*, *Materia medica*.—*Ebstein*, Corpulence.—*Fothergill*, Therapeutics.—*Fowler*, Digestion.—*Graham*, Massage.—*Hamilton*, Fractures and dislocations.—*Hartigan*, Lockjaw.—*Heath*, Operative surgery.—*Holden*, Anatomy.—*Johnson*, Medical botany.—*Leonard*, Bandaging.—*Milton*, Gonorrhœa.—*Prosser*, Bronchial diseases.—*Pye*, Surgical manipulation.—*Roberts*, *Materia medica*.—*Robertson*, Physiological physics.—*Simon*, Chemistry.—*Swayne*, Obstetric aphorisms.—*Swanson*, Diseases of the eye.—*Thompson*, Urinary organs.—*Tidy*, Legal medicine.—*Tuke*, Insane in British Islands.—*Valentin*, Chemical analysis.—*Wagner*, Diseases of the nose.—*Wright*, Diseases of rectum.—*Ziegler*, Pathological anatomy.

**Physical and Mathematical Science.**—*Atkinson*, Natural history.—*Baird*, Land birds of North America.—*Burroughs*, Fresh fields.—*Clevenger*, Physiology and psychology.—*Edwards*, Rabbits.—*Ewing*, Agriculture.—*Fiske*, Electricity.—*Heatley*, Our dogs.—*Herman*, Wonders in living nature; God's glorious creation.—*Janet*, Morals.—*Lotze*, Metaphysics.—*Masters*, Plant-life.—*Miner*, Orchids.—*Muir*, Chemistry.—*Redfield*, Comparative physiognomy.—*Sheehan*, Your plants.—*Stables*, Cats.—*Tobacco culture*.

**Poetry and the Drama.**—*Allmond*, Estelle.—*Antidote* against melancholy.—*Arnold*, Light of Asia; Pearls of faith.—*Browning*, Ferishtah's fancies.—*Bryant*, Poems.—*Byron*, Poetical works.—*Cleveland*, No sect in heaven.—*Havergal*, Ivy leaves.—*Jones*, Euphrasia and Alberta.—*L.*, J., Story of a hunchback.—*Lanier*, Boys' lib. of legend and chivalry; Poems.—*Leavitt*, Faith, and other poems.—*Macduff*, Knocking.—*Main*, Three hundred English sonnets.—*Milton*, Poetical works.—*Moore*, Irish melodies; Lalla Rookh; Poetical works.—*Nunez*, Isle of Cuba.—*Phelps*, Silent world.—*Rankin*, Mariamne.—*Ritson*, Robin Hood.—*Scott*, Lay of the last minstrel; Marmion; Poetical works.—*Song* of the angels.—*Swinburne*, Selections.—*Tennyson*, Poetical works.—*Venable*, Melodies of the heart.—*Whittier*, Poems.—*Wine*, women, and song.

**Political and Social Science.**—*Adams*, British orations.—*Altgeld*, Penal machinery.—*Bascom*, Prohibition.—*Colange*, National gazetteer.—*Davis*, *Mystic London*.—*Hall*, Lead us not into temptation.—*Johnston*, American orations.—*Matthias*, Rules of order.—*Powell*, Tactical queries.—*Rittig*, *Federzeichnungen*.—*Starkweather*, Socialism.—*Trumbull*, Free trade in England.—*Upton*, Money in politics.—*Wells*, About people.—*Wheelbarrow*, Labor and capital.

**Sports and Amusements.**—*American fishing*.—*Cox*, Baby's kingdom; The guest-book.—*Carey*, Recitations.—*Complete debater*.—*Fair Diana*.—*Lewis*, American sportsman.—*Ogilvie*, Popular reading.—*Shoemaker*, Elocutionist's annual.

**Theology and Religion.**—*Allen*, Christian thought.—*Atkinson*, Centennial history.—*Beach*, Historical value of Genesis.—*Beecher*, Comforting thoughts.—*Bible*, Prophecies of Isaiah.—*Boardman*, Handful of corn.—*Brace*, Gesta Christi.—*Burnett*, Belief in God.—*Catholic* vs. pseudo-Catholic.—*Centuries ago*.—*Chaney*, Every-day life.—*Christian truth*.—*Fox*, The holy church.—*Franklin*, Church and era.—*Furness*, Resurrection.—*Garland*, Almost too late.—*Giesen*, I ams of Christ.—*Happy Christmas time*.—*Hastings*, Consecration.—*Helps* to the study of the Bible.—*Hill*, Universalist register.—*Holy night*.—*Ingersoll*, Catechised.—*J. L. G.*, Divine roses.—*Johnson*, Oriental religions.—*Jukes*, Four books of Kings.—*Latch*, Holy Bible.—*Littlejohn*, Christian ministry.—*Magee*, Gospel and the age.—*Massay*, Verses for Christmas.—*Minister's assistant*.—*Muir*, Mahomet and Islam.—*Munger*, Lamps and paths.—*Nelson*, Home whispers.—*Our blessed hope*.—*Pember*, Earth's earliest ages.—*Pentecost*, Out of Egypt.—*Porter*, Anchorage for the storm-tossed.—*Rice*, International lessons.—*Seiss*, Gospel in the stars.—*Service*, Sermons.—*Spence*, Ezra; Nehemiah; Esther.—*Storrs*, Divine origin of Christianity.—*Talmage*, Brooklyn Tabernacle.—*Taylor*, W. H., Lost found.—*Taylor*, W. M., Jesus at the well.—*Temple*, Religion and science.—*Van Dyke*, Reality of religion.—*Vincent*, God and bread.—*Wilbraham*, Sere and yellow leaf.

**Useful Arts, Commerce.**—*Bolles*, Banking.—*Davis*, Manufacture of leather.—*Dixon*, Machinists' Calculator.—*McMinn*, Pocket manual for busy people.—*Maior*, Vine culture for claret.—*Morton*, Farmer's calendar.—*Rand*, McNally's pocket cyclopedia.

The figures in ( ) refer to the (whole) number of the "PUBLISHERS' WEEKLY" in which the full title has been recorded under the name or words preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.

**About**, E. (674), Le roi des montagnes, n. e. (French), 12°, pap., 60 c. .... Jenkins.  
**About people**, see Wells, K. G.  
**Absent-minded fairy**, see Vandegrift, M.  
**Accidents**, see Sargent, D. A.  
**Ackerman**, W. K. (674), Early Illinois railroads (Breese-Douglas). .... Fergus Print. Co.  
**Actions at law**, see Barbour, O. L.  
**Adams**, C. K. (674), Representative British orations, 16°, \$3.75. .... Putnam.  
**Adams**, John, see Morse, J. T., jr.  
**Addition**, Rapid, see Sprague, J. D.  
**Adventures of Prince Lazybones**, see Hays, Mrs. W. J.  
**Agriculture**, Hand-book of, see Ewing, R.  
**Alabama** claims, see Manning, J. F.  
**Alice [Princess]** (671), Memoir and correspondence, n. e., \$2.25. .... Putnam.  
**Allardyce**, P. (674), Stops; or, how to punctuate, parch. pap., 35 c. .... Buchanan.  
— *Same*, pap., 50 c. .... Murphy.  
**Allen**, A. V. G. (671), Continuity of Christian thought, \$2. .... Houghton, M.  
**Allmond**, M. B. (672), Estelle, 2d ed., pap., 75 c. .... Morton.  
**Almost too late**, see Garland, H. C.  
**Altgeld**, J. P. (671), Our penal machinery and its victims, pap., 50 c. .... Jansen, McC.  
**America**, Dictionary of books relating to, see Sabin, Jos.  
— Pre-historic, see Nadaillac, Marquis de.  
**American** (673) and English corporation cases (Lewis and Merrill, eds.), v. 4, shp., \$4.50. .... Thompson.  
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Under the will, *see* Hay, M. C.

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The central feature of the paper, that makes it an indispensable aid to the trade, to libraries, and to literary people, is its *Bibliographical Department*. Every possible facility of reference is afforded by a combination of methods which records the books, by the week, the month, the season, and the year, under the author, the publisher, the title, the subject, and the class. It is acknowledged that no other journal, at home or abroad, supplies as practical and satisfactory a record of the publications of its country.

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5. A semi-annual classified list of *Forthcoming Publications*, given in the Spring and Fall Announcements numbers, in which also the announced books are more fully described under the name of the publishers, arranged alphabetically.

6. An annual *Index to the books of the year*, advertised by the more prominent publishers in the so-called Annual Summary Number, which generally is published in the last week of January. In this number is also given a classified summary of the more prominent publications of the year.

7. Regular *Lists of the Season*, published as follows: A complete priced catalogue of Educational Books, in July; a priced list of the Holiday Books and prominent Juvenile Books of the year, in November; a supplementary list of new Educational Books, February; a list of Guide and Summer Books, in May.

8. Quarterly lists of the Publications of the U. S. Government.

9. Semi-monthly lists of the more prominent *New English Books*.

10. Special *Bibliographies*. The timely bibliography, now in course of publication, is "Literary Property: a catalogue of books and authors relating to literary property (copyright, international copyright, and kindred subjects), by Thorvald Solberg.

The *Literary Department* includes comprehensive intelligence as to books forthcoming and publishing movements, at home and abroad,

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The *Literary News*, since its establishment under the name of *The Literary Bulletin*, in 1868, has passed through many transformations in appearance and method before acquiring the distinctive features which have given it a character of its own, and which have become so familiar to thousands of readers. In substance it has been the same since its inception—"a monthly record of current literature;" but while primarily fulfilling its mission in the interests of the book-trade, it has since the establishment of the PUBLISHERS' WEEKLY, which now so thoroughly covers that ground, aimed more directly to meet the wants of readers and students.

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Co-Operative Index to Current Numbers of Leading Periodicals. Edited by W. I. FLETCHER. Supplement to the *Library Journal*.

The suggestions for the co-operative indexing of current periodicals, submitted by Mr. Poole and Mr. Fletcher, and also by Mr. Stetson, in the January (1883) number of the *Library Journal*, have met with such prompt action on the part of interested librarians, that Mr. Stetson's monthly plan has already gone into operation, and in such a manner as to prepare the way for Mr. Poole's annual and quinquennial continuations. It may be safely announced that both plans will be thoroughly tested.

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### A MODERN PROTEUS.

A list of books published under more than one title. By JAMES L. WHITNEY, Boston Public Library. 16mo, cloth, 75 cents.

At the last meeting of the American Library Association Mr. Whitney read a paper upon the reprinting of books under changed titles. The list of such books presented at that time has since been largely extended and numbers over nine hundred titles. It is now issued in book form at the request of many librarians.

"Book-buyers owe a large debt of gratitude to Mr. J. L. Whitney for his extraordinary 'List of Books with Changed Titles.'" —*Nation*.

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## THE DISINFECTION OF RAGS.

SECRETARY McCULLOCH has issued a circular, modifying all previous orders regulating the importation of rags. Acting upon the representations of responsible importers, who told him that serious injury would be inflicted unless provision was made for allowing rags collected for shipment and rags afloat to come in without disinfection, the secretary has ordered that all rags afloat on January 1st shall not be required to be disinfected. The greatest objection made by importers to the regulations promulgated is to the fourth one in the circular. At the suggestion of the surgeon-general of the Marine Hospital service, and with the consent of Assistant Secretary French, the language employed to describe one process of disinfection is that used by would-be patentees to describe a process, the use of which will entitle the patentees to a royalty or an expensive assessment on each ton of rags, if the process is employed here. The Secretary of the Treasury, however, has considerably allowed the importers, at their own expense, the option of disinfecting rags at the point of shipment. The circular is as follows :

All circulars of the department concerning the importation of old rags are modified as follows: No old rags except those afloat on or before Jan. 1, 1885, on vessels bound directly to the United States, shall be landed in the United States from any vessel nor come into the United States by land from any foreign country, except upon disinfection at the expense of the importers, as provided in this circular, or as may hereafter be provided. Either of the following processes will be considered a satisfactory method of disinfection of old rags, and will entitle them to entry and to be landed in the United States upon the usual permit of the local health officer, viz. :

- I. Boiling in water for two hours under a pressure of fifty pounds per square inch.
- II. Boiling in water for four hours without pressure.
- III. Subjection to the action of confined sulphurous acid gas for six hours, burning one and a half or two pounds roll brimstone in each 1000 cubic feet of space, with the rags well scattered upon racks.
- IV. Disinfection in the bale by means of perforated screws or tubes, through which sulphur dioxide, or superheated steam, at a temperature of not less than 330°, shall be forced under a pressure of four atmospheres, for a period sufficient to insure thorough disinfection.

Old rags may be landed and stored at such places as may be approved by this department for the purpose of undergoing any of the processes of disinfection before named, and upon the completion of such process to the satisfaction of an Inspector of Customs and the local health officer the rags may be delivered to the importer or consignee. Old rags may be subjected to disinfection by either of said processes in any other country where this department may appoint an Inspector to superintend the same, whose certificate of such disinfection shall be authenticated by a United States consular officer, according to department circular No. 61, of April 22, 1884.

H. McCULLOCH, Secretary.

## MARK TWAIN VS. ESTES &amp; LAURIAT.

THE following despatch, dated Boston, December 30, appeared in the *N. Y. Times*: "Samuel L. Clemens, (Mark Twain,) through his counsel, George L. Huntress, filed to-day in the United States Circuit Court a bill in equity against Estes & Lauriat, publishers, praying that they may be restrained from further distribution of a catalogue of books in which they announce that the forthcoming book by Mark Twain, entitled 'Huckleberry Finn,' is now ready for sale at a price reduced from \$2.75 to \$2.15. The bill alleges that said Estes & Lauriat publish said statement knowing it to be untrue and for the purpose of injuring the author and interfering in his business and hindering and delaying sales by his authorized agents at the regular subscription price of \$2.75; that Estes & Lauriat have not said book for sale, and have never even seen a copy; that said book has not been pub-

lished, as they well know, and is not for sale by any one; that said statement is made for the purpose of preventing subscriptions, and is false; that no copies of said book are to be sold except to subscribers, and that even after publication it can be obtained by Estes & Lauriat only by collusion and conspiracy with the plaintiff's agents and by inducing them to break their lawful contract with the plaintiff to sell only to subscribers, and that they are now so conspiring. The bill also alleges past damages.

"Judge Colt has issued an order to the defendant to appear on Tuesday, Jan. 6, to show cause, at which time the plaintiff will make a formal motion for an injunction. This is a test question between rival methods of publishing popular books."

## CANADIAN DUTIES ON PRINTED SHEETS.

*From the (London) Bookseller.*

A CORRESPONDENT has forwarded the following cutting from a Canadian newspaper relative to a recent decision of the customs authorities at Ottawa. "Since the inauguration of the National Policy, printed sheets imported for the purpose of being bound into books have paid fifteen per cent *ad valorem*. Canadian printers have for years complained of the injustice of such a low tariff, as the bringing in of printed sheets simply took so much work out of the hands of the Canadian printer and binder. By the decision rendered to-day by the customs authorities at Ottawa, printed or partially printed matter for the purpose of being made up into books in the same classification as printed matter for advertising purposes, will pay thirty per cent duty *ad valorem* in future.

"The government might now go a step further and increase the duty on electrotypes and stereotype plates imported into this country. Plates now pay ten and twenty per cent. The ten per cent is on plates of standard books, and the twenty is on plates or blocks used for advertising purposes. The duty on the former should be at least thirty per cent, and on the latter fifty per cent. In nearly every case are these articles undervalued at the customs. A stereotype plate is not only worth its weight in metal, but the amount of the composition on the plate figures at so much per thousand ems. The importers of plates generally run these through at the price of the metal, and the customs allow it, although if experts were called in the value would be largely increased. A plate may weigh two pounds. This, at eight cents per pound, makes sixteen cents; but on that plate there may be one dollar's worth of composition, so that one plate should be entered at \$1.16 and not sixteen cents, as is always the case."

## OBITUARY.

*HENRY AARON BURR.*

HENRY AARON BURR, a conspicuous figure among the large number of self-made business men in this city, died, December 25th, at his residence, No. 44 East Thirty-fourth Street, aged seventy-four years.

Mr. Burr was a native of Canaan, Columbia County, N. Y. His ancestors were prominent Connecticut people, his grandmother being a sister of Jonathan Edwards. Gideon Burr, the father of the deceased gentleman, was a first cousin of Aaron Burr, and Henry Aaron Burr received

his middle name from this celebrated lawyer and politician, who was a frequent visitor at his father's house. Mr. Burr went to Athens, N. Y., when only eighteen years old, as clerk in a country store. In 1830 he came to this city as book-keeper for Elisha Bloomer, who at that time kept a hat store at No. 162 Broadway. After serving him five years Mr. Burr started a rival store a few doors above his old employer. In 1845 he became interested with Henry A. Welles in improving and perfecting machinery for forming hats. After Mr. Welles's death Mr. Burr perfected the hat machine. The invention was phenomenally successful, and he made a large fortune out of it. Mr. Burr retired from active business in 1872. In 1879 he purchased the patents for a type-setting and distributing machine. A number of them are used by the Burr Printing House, N. Y. *Tribune*, and George Munro, and some were sold to other printing establishments; but on account of ill-health Mr. Burr did not push this business with his usual energy. It was in 1879 also that the printing house of S. W. Green came into his possession, which he carried on, under the direction of Mr. Frank D. Harmon, for ten months. The latter purchased the business himself January 1st, 1881, and named it the "Burr Printing House" in token of esteem. Mr. Burr was a Director in the Mechanics' National Bank and the Lorillard Insurance Company, a Trustee of the Metropolitan Savings Bank, a member of the Union League Club, the New York Historical Society, and the American Institute, Life Member of Academy of Design, and President of the Board of Trustees of the Volunteer Fire Department for seventeen years. Two daughters survive him, Mrs. Frank D. Harmon and Mrs. C. H. Van Ness. He was buried in the family plot at Greenwood.

#### GEORGE WOOD.

GEORGE WOOD, of the firm of J. B. Lippincott & Co., after a short illness, died December 28th, 1884, from dropsy of the liver. He was born in Philadelphia March 29, 1840. He entered the book business with J. B. Lippincott & Co. in 1859, with whom he remained till the breaking out of the rebellion. In 1861 he joined the Twenty-third Pennsylvania Volunteers, with the rank of captain. At the battle of Fair Oaks May 31, 1862, he was severely wounded. On his recovery he again joined the army, and remained with his regiment until 1864, when he resigned his captaincy and resumed his former relations with J. B. Lippincott & Co. In January, 1868, he was admitted to the firm.

#### JOURNALISTIC NOTES.

THE November *Century* is on the press for the fourth time. The first edition of the February number, containing Gen. Grant's "Shiloh," will be 175,000.

THE first number of the new law journal, the *Law Quarterly Review*, which is to appear in England this month, edited by Prof. Pollock, will contain a paper on the Franchise Bill, by Sir William Anson, and articles by Mr. Justice Stephen, Prof. Dicey, Prof. T. E. Holland, Dr. Grueber, Mr. H. Stephen, and the editor.

THE February number of the *Magazine of Art* will have for its frontispiece a fac-simile reproduction, in two colors, of a portrait of the beautiful Lady Maria Waldegrave. A portrait of

greater contemporary interest in this number will be that of Mr. Elihu Vedder, with a biographical sketch of that distinguished artist by Miss A. Mary F. Robinson. Cosmo Monkhouse, Helen Zimmern, and F. Mabel Robinson will be among the other contributors to this number.

THE most noteworthy features of the January number of the *Magazine of American History* are Mr. John Jay's paper on the life and character of Count De Vergennes, the French statesman; the editor's sketch of the "Manor of Gardiner's Island," with an account of the romantic career of the founder of the settlement, and the "Diary of Dr. John Jeffries," the first aeronaut who crossed the English Channel in a balloon. Jeffries was an American, and the hundredth anniversary of his achievement will be celebrated on January 7th in Boston.

THE *Princeton Review* has ceased publication. It was founded in 1825 by Charles Hodge, and was considered for many years the ablest theological review in this country. About six years ago it was bought by Mr. Jonas M. Libby, a son of the partner of A. T. Stewart, and for a time was edited by him in conjunction with Dr. Lyman Atwater. Dr. Atwater retired, and the review, though retaining its name, became independent. In 1880 the *Presbyterian Review* was founded, and this drew to itself what little Presbyterian support had been retained by the *Princeton Review*, which was left without any constituency.

THE little pamphlet, "Plymouth Pulpit," which has for years been issuing stenographic reports of Henry Ward Beecher's sermons every week, will hereafter be continued as a separate department (under its old title) in *The Pulpit of To-Day*. This latter periodical is a monthly, which has been during the past year published under the title of *The English Pulpit of To-Day*, giving in each number several sermons from renowned English preachers, besides an exposition of some portion of Scripture, a "Lecture-Room Talk," and miscellaneous matter—book reviews, brief selected thoughts, etc. "Plymouth Pulpit" is to be incorporated in the new magazine as a separate department of it, and the title of the magazine will be changed accordingly. It will contain two of Mr. Beecher's sermons each month. The publisher is Alfred E. Rose, a clergyman settled in Westfield, N. Y.

#### NOTES ON CATALOGUES.

JAMES T. WHITE & Co., San Francisco, Cal., have issued an interesting catalogue of the remarkable philological library of Adley H. Cummins, which is for sale by them. The catalogue comprises grammars, dictionaries, and texts, in about sixty different languages and dialects, being especially rich in the department of Anglo-Saxon and of the Old Germanic dialects generally.

JAMES ANGLIM & Co., Washington, D. C., have prepared a "List of the Publications of the United States Government on the Subject of Interoceanic Communication by Way of the American Isthmus." The list comprises seventy-seven titles, and while not claiming to be complete, it is believed to embrace all the more important and valuable reports of surveys, discussions, correspondence, and other documents and works issued by the government on this question. 8 p., 16mo, pap., 10 cents.

## LITERARY AND TRADE NOTES.

MR. H. S. ALLEN, who has been identified with the book trade for the last thirty-five years, announces that he has opened business as "Publisher of Subscription Books for General Agents." He "proposes to make a specialty of manufacturing and publishing for general agents, and, by giving them exceptionally large discounts, make it to their best interest to deal with him." His address is 66 Reade Street, N. Y.

D. APPLETON & CO. will publish in a few weeks Miss Hale's biography of the late Thomas G. Appleton. Miss Hale, we understand, has been fortunate in the material placed in her hands. Between Mr. Appleton and his father, Nathan Appleton, there was the most tender regard, and the father saved all his son's letters from his early childhood. This collection of letters now furnishes a series of interesting sketches of life and society in this country and Europe, made by one of the brightest and most accomplished men of our time.

As an evidence of the growing attention which English publishers are now giving to American literary enterprises, it is worth while to note that of a number of the recent publications of G. P. Putnam's Sons, English editions have been arranged for Weise's "Discoveries of America," Gindely's "History of the Thirty Years' War," (translated by Ten Brook,) Stevens's "Gustavus Adolphus," Nadaillac's "Prehistoric America," (translated by D'Anvers and edited by Dall,) "Prose Masterpieces from the Modern Essayists," (edited by G. H. Putnam,) Mrs. Herrick's "Wonders of Plant Life," and "The Woman Question in Europe," (edited by Theodore Stanton.)

J. S. OGILVIE & CO. are issuing Nos. 12 and 13 of *Ogilvie's Popular Reading*. The former con-

tains "The Squire's Darling," by author of "Dora Thorne;" "The Phantom Wife," by Mollie Myrtle; "Missing from the Roll-Call;" "Guy Newton's Revenge;" "Vice Versa;" "The Little Captain," by Lynde Palmer; "The Old Lighthouse;" "The Chimes," by Charles Dickens; and the first part of "Diary of a Village Gossip," by Almedia M. Brown. Number 13 contains "A Gilded Sin," by Bertha M. Clay; "Lost Harmony;" "East Lynne," by Mrs. Henry Wood; "The Four McNichols," by William Black; "Engaged to be Married;" and the second part of "The Diary of a Village Gossip," by Almedia M. Brown.

JAMES M. SWANK, 261 S. Fourth St., Philadelphia, expects to issue this spring "A Short History of Iron in All Ages, and particularly in the United States for Three Hundred Years, from 1585 to 1885," written by himself. The forthcoming work promises to be the most comprehensive and complete of its kind that has as yet been attempted. Mr. Swank is the author of the Census Report on the Iron and Steel Industries of the United States, which, however, is not generally accessible, nor does it contain a record of all the facts that should be embodied in the history of such a great home industry. The volume which is now nearly ready to be printed will embody all the historical matter that is contained in the Census Report and all additional historical data that has been thought worthy of preservation. The book is not to be a statistical compilation, although it will not lack statistics in a condensed and acceptable form. It will be strictly what it purports to be—a history, every line of which the author claims to have written after full investigation of all the subjects treated, and after full examination and, so far as possible, verification of all the details presented. The work will be limited, probably to five hundred copies, which are to be sold by subscription at \$5.

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Smith, Zeba, New Elements of Geometry. N. Y., 1852.

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"Our Continent," Jan. 31, 1883.  
"Maud," a juvenile. Pub. Boston, 1859.  
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Mary Howitt's Poems. Harper.  
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Kant's General History of Nature and Theory of the Heavens.  
"Dick Sand; or, Captain at 15," by Jules Verne, cl. Scribner.  
Barrett's Merchants of N. Y., v. 5.  
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## WILLIAM J. CAMPBELL, PHILADELPHIA.

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Allibone's Dictionary, v. 3.  
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Sanitary Law, by Prof. H. Aubrey Husband. Pub. by E. & S. Livingston, Edinburgh.  
Sanitary Legislation in England and New York, by Dorman B. Eaton.  
Dickens, Household edition, green cloth, as follows:  
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" " Prose, 1873.  
Agassiz Memorial, 1874.  
Frothingham's History of Transcendentalism in New England, 1876.  
Frothingham's Life of Parker.  
Life of R. W. Emerson, by G. Willis Cook, 1881.  
Poems, by A. Dobson, 1880.  
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Child (Prof.), British Ballads, 8 v., 1865. Large paper copy.  
WM. H. JONES, 19 S. 6TH ST., PHILA.  
Hildreth's U. S., 6 v., roy. 8°, cl., 1849.  
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Todd's Parliamentary Government in England, 2 v. London, 1869.

JAMES H. KING, 15 4TH ST., SAN FRANCISCO, CAL.  
La Revolution Française, Armentaud, v. 1.  
Darr's History Catholic Church, v. 2.

A. L. LUYSER, 98 NASSAU ST., N. Y.  
Martha Walker Freer's Works, any v.  
Jesse's England Under the House of Hanover, 3 v., 8°, cl.  
Dawson's Trout Fisher's Guide. Pittsburg, 1850.  
Schuylkill Fishing Co. Phila., 1830

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WHITE, STOKES & ALLEN, 182 5TH AVE., N. Y.  
*Harper's Weekly*, v. 6, no. 310, Dec. 6, 1862; v. 5, no. 257, Nov. 30, 1861; v. 5, no. 230, May 25, 1861; v. 5, no. 228, May 11, 1861; v. 5, no. 220, March 16, 1861.

CHARLES L. WOODWARD, 78 NASSAU ST., N. Y.  
Morgan Edwards's Materials Toward a History of the Baptists in Pennsylvania.

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BE IT KNOWN, That on the 21st day of November, Anno Domini, 1884, the copyright of a book, entitled "Illustrated School History of the United States and the Adjacent Parts of America, from the Earliest Discoveries to the Present Time, etc., by G. P. Quackenbos, LL.D.", was renewed for the further term of fourteen years from April 4, 1885, by the entry of the title thereof in the office of the Librarian of Congress at Washington, D.C., by Louise B. Quackenbos, widow of G. P. Quackenbos. Dated, New York, December 13, 1884.

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